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Green Bay Port and K & K Terminal Earn Top Seaway Award for 2004 Shipping Season

For the second year in a row, both the Port of Green Bay, Wisc., and its K & K Warehousing Inc. terminal have earned the prestigious *Robert J. Lewis Pacesetter Award*. The award is presented annually by the Saint Lawrence Seaway Development Corporation (SLSDC) to U.S. Great Lakes and St. Lawrence River ports and terminals reflecting improved traffic tonnage imports or exports shipped via the Great Lakes gateway to international markets.

“Green Bay’s reputation in the maritime industry may not yet rival that of their city’s football team, but back-to-back seasons at the port and its K & K Warehouse Terminal have seen tonnage improvements that prove competitiveness and fundamentals are bywords for their style of business,” said SLSDC Administrator Albert S. Jacquez.

Last year Green Bay’s port shipped in excess of 2.2 million metric tons (mt) of raw commodities like coal, limestone, cement, salt and forest products, essential for keeping the national economy moving at a strong pace. More than 60,000 tons transited the St. Lawrence Seaway, reflecting a massive 323 percent increase over the 2003 navigation season. The K & K Warehousing Green Bay terminal received shipments of more than 44,000 mt through the Seaway, boosting its performance by 155 percent.

“The Port of Green Bay last year had its best tonnage season in a quarter century,” said Dean Haen, Port Director. “The infrastructure improvements we made to K& K Warehousing Co. in 2003 paid off handsomely—they showed a 600 percent jump in international forest products moved—and we believe the outlook for 2005 is excellent.”

The Port of Green Bay has won the Pacesetter Award seven times since the award’s inception in 1992. This is the third time that K & K has been honored since competition was opened to Great Lakes terminals in 1999.

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